

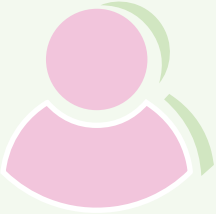


COMPANY PROFILE 2022

Importer & Supplier of Laboratory Reagents,
Equipment , Medical devices and Accessories

01

About Us



KS Global Business Enterprises (T) LTD is one of the leading distributor in the Tanzania healthcare spectrum. We represents the highest standards of quality, professionalism and service. We are a fast growing company with ambition to be the biggest company in Tanzania within 10 years. We are innovative, strong, self-driven company with interest to provide an all-round and efficient support to the operations and supply of medical, laboratory reagents and equipment.

In a very special way we provide friendly partnership in a noble and trailblazing health services delivery effort nationwide

Our operations includes the importation, sales and, marketing, supplies and distribution of hospital consumables, surgical instruments, hospital equipment and diagnostics machine and devices, laboratory reagents and chemicals as well as scientific and laboratory equipment.



02

Our Vision



To be a recognised as one of the best supplier of quality laboratory reagents, Hospital equipment, Medical Devices and Medical Accessories



03

Our Mission



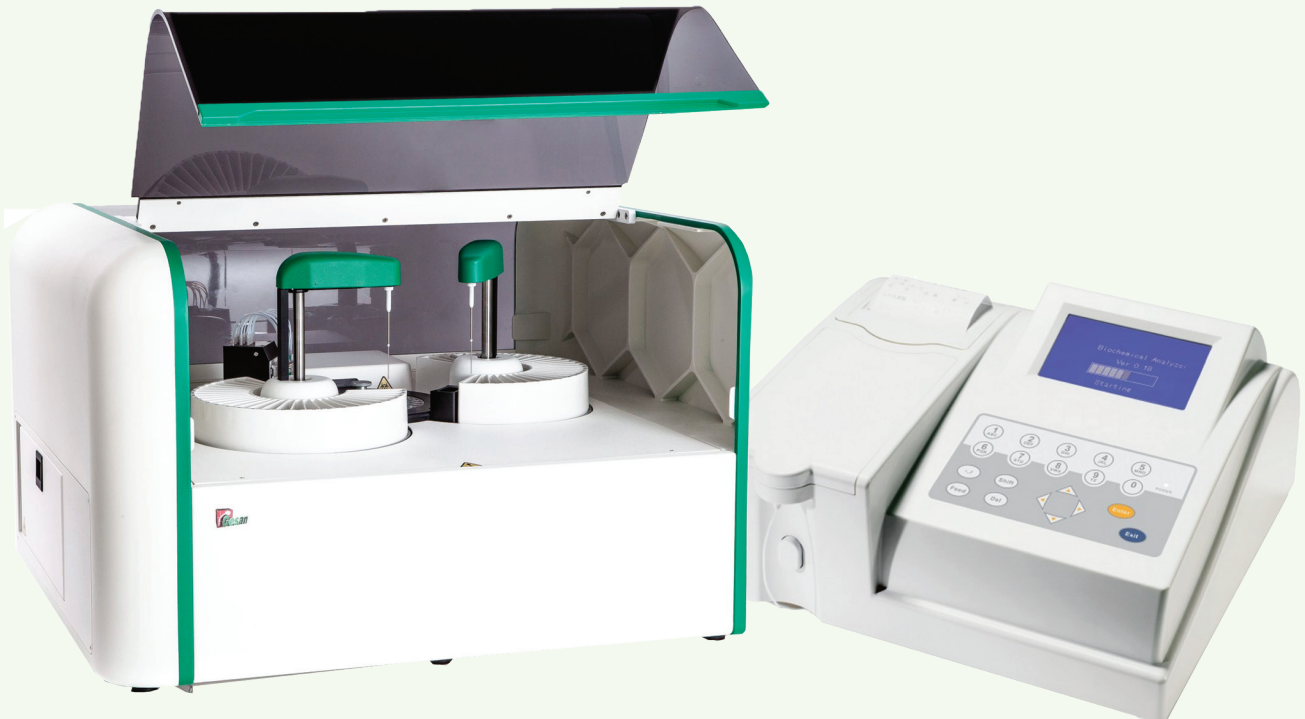
Our mission is to ensure the prompt supply of medical equipment and consumables delivery of the high quality, most cost effective services and equipment to clients in an effort to maximise independence, promote safety and achieve maximum potential of health.



04

Our Values

KS Global business Enterprises is managed by high qualified, experienced and dedicated personnel who have not only contributed immensely to the success story of the company but have made it a household name in the medical circle nationwide. We also approach customers' needs individually, successfully innovate and reach new goals.



05

Our Objectives

Our operations includes the importation, Sales and Marketing, Supplies and Distribution of Hospital consumables, Surgical instruments, hospital equipment's, hospital diagnostic machines, and devices Laboratory equipment's and Reagents.



06

Why Us?

- Leading, experienced distributor in the Medical and Laboratory areas in Tanzania.
- Provides full solution for multinationals, covering all local aspects with in-house capabilities.
- Growth oriented.
- Maintains close business relations with the relevant ministries, medical and scientific institutions and healthcare providers.
- Holds advanced regulatory affairs capabilities and compliance standards.
- Reputed for best in class standards of operation and service.
- Focused on laboratory reagents, equipment, rapid diagnostic, medical devices and consumables and have deep understanding of our market.
- Committed to our partners, and have the strategic approach and financial stability to support long term investments and partnerships.
- Established relationships with KOLs, regulators and stakeholders.
- Ability to leverage capabilities from across the company and to our partner companies.
- All in one approach, covering the entire value chain including in-house supply chain management and advanced regulatory affairs capabilities.
- Proven success in venturing into new fields and achieving leading market shares.
- Our employees, professionals with top service standards.
- Cost cutting strategy.
- Increased sense of responsibility. This is our business.

- Be the partner of choice and one-stop-shop for multinational healthcare and life science corporations seeking to enter or expand their business in Israel.
- Provide our partners the highest level of professional services and commitment.
- Continuously expand market presence and leadership position in our markets.

Partnership 360 –Fully Integrated Local Partner



08

Our Services

We take great pride in improving our customers with details before sales advice on our range of every high quality products as well as in offering dependable after sales support where and when applicable. Also in order to satisfy our customers KS Global has fixed its delivery time to be with 24 hours on working days after order confirmation in Dar es Salaam and less than a week in upcountry market.

KS Global business Enterprises (T) Limited supplies but not limited to the followings products:-

- i) In laboratory reagents
- ii) Rapid diagnostic kits
- iii) Diagnostic Tools & Machines
- iv) Medical devices
- v) Medical accessories
- vi) Laboratory and hospital equipment
- vii) Repair and maintenances of Laboratory and Hospital equipment



The main activities of the company also includes:

- Supply and sale of laboratory equipment, diagnostic test systems, laboratory consumables, laboratory information systems (LIS) and pure chemical reagents to schools, colleges, hospitals and research institutions.
- Development of projects according to the customer's requirements.
- Complete supply according to international standards.
- Installation, warranty and after sales service.
- Organization of laboratory personnel training.

Uniquely Broad Market Reach

- Hospitals and sick funds (HMOs).
- Central diagnostic and contract labs.
- Medical institutions, clinics, physicians.
- Government ministries and agencies.
- Academia and research centers.
- Clinical laboratories.
- Industry including chemical, biotechnology, pharmaceuticals, food and others.
- R&D centers.
- Veterinary institutions and clinics.





- World Vision Tanzania
- Tanzania Red Cross Society
- St. Gema Hospital
- St. Francis Hospital
- Ekenywa Specialised Hospital
- Sali International Hospital
- St. Gasper Referral Hospital
- Sengerema Hospital (DDH)
- Kairuki Hospital
- St. Benedict Ndanda Referral Hospital
- Mama Ngoma Hospital
- Benjamin Mkapa Hospital
- Tanzania Occupational Health Service
- CO 521 KJ - Lugalo Military Hospital
- Bububu Military Hospital
- The Presidents Office, Emilio Mzena Memorial Hospital
- Karatu Lutherani Hospital
- Mugana Hospital

- Tasakhtaa Global Hospital
- Tanzania Advancing Youth
- Bugando Medical Centre
- Ministry of Defence and National Services
- Ministry of Health Community Development, Gender, Elderly and Children
- National Institute for Medical Research
- St. Joseph Missiom Hospital Peramiho
- St. Ann Hospital
- Dr. Atman Hospital
- Turian Hospital
- Ocean Road Cancer Insititute
- Mbesa Mission Hospital
- Kabanga Referral Hospital
- Heri Mission Hospital
- Nyakahanga ELCT Hospital
- Izimbya Lutheran Hospital
- Ndolage Lutheran Hospital
- Makiungu Hospital

10

Our Key Team Members

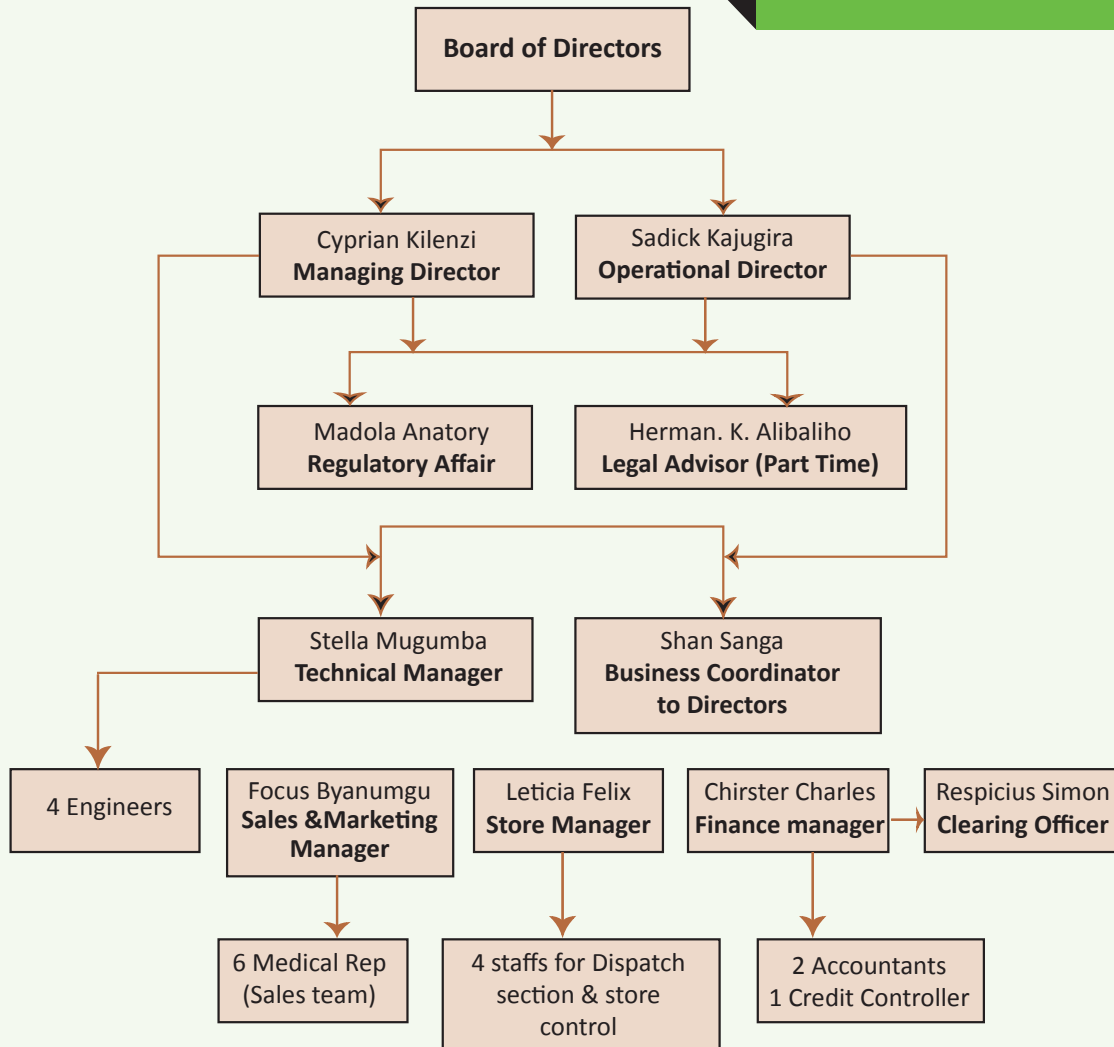
KS Global Business Enterprises (T) Limited Senior Managements

- Cyprian Kilenzi – Managing Director & Chairman of Board of Director Member
- Sadick A.Kajugira – Director of Operations & Board Member
- Herman Alibaaliho – Legal Advisor and Secretary of Board of Director
- Focus Byamungu – Board Member
- Christer Tuamin – Board Member
- Stella Mgumba – Board Member
- Leticia Felix – Board Member



11

Organization Structure





Contact us:

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